



Markaz Corporate Presentation

2023

المركز
MARKAZ

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About Markaz

Established in 1974, Kuwait Financial Centre 'Markaz' is one of the leading asset management and investment banking institutions in the MENA region. Markaz was listed on the Boursa Kuwait in 1997. Since inception, Markaz has attracted and retained a client base of high net worth individuals, governments, quasi-government institutions, and corporations. The Company caters to its client base through the following products and services:



Asset Management

- Equity Mutual Funds
- Fixed Income Mutual Funds
- Real Estate Mutual Funds
- Private Equity Funds
- Portfolio Management
- Market Maker



Investment Banking

- Mergers and Acquisitions
- Advisory
- Equity and Debt Capital Markets
- Listings
- Restructuring



Real Estate

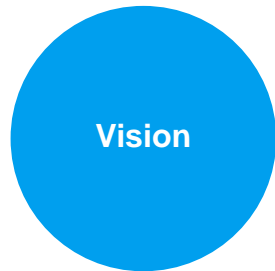
- Middle East and North Africa
- International



Research

- Economic and Policy Research
- Consulting Services

Our Vision, Mission and Values



*Your partner in
wealth creation*



*Offer best-in-class
investment opportunities
and tailored solutions.*

Business Principles

Client Focus

- Product offerings customized to the client's needs
- Focus on risk diversification

Innovation

- Focus on quality of returns
- Regularly offering new investment channels

Controls

- Strict investment guidelines and controls
- Ethical dealings and objective reporting across the firm

Board of Directors



Mr. Diraar Y. Alghanim
Chairman



**Mr. Faisal AbdulAziz
Al-Jallal**
Board Member



**Mr. Ayman Abdulatif
Alshaya**
Board Member



**Mr. Fahad Yaqoub
Al-Jouan**
Board Member



Mr. Adel M. Alghannam
Board Member



Mr. Omran Habib Hayat
Board Member



**Mr. Fahad Sulaiman
Aldalali**
Board Member



Maha Abdulsalam Imad
Board Secretary

Executive Management



Ali H. Khalil
Chief Executive Officer



Amani I. Al-Omani
Managing Director
MENA Equities



Abdullatif W. Al-Nusif
Managing Director
Wealth Management &
Business Development



Alex W. Salamoun
Executive Vice President
Head of Strategic Development



Rasha A. Othman
Executive Vice President
Investment Banking
(Fixed Income & Capital Markets)



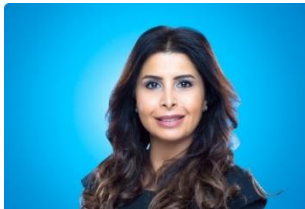
Maha A. Imad
Executive Vice President
Corporate Affairs



Peter Kelly
Executive Vice President
Human Resources



Raja F. Abrar
Executive Vice President and
Chief Financial Officer



Deena Y. Al-Refai
Executive Vice President
Investor Relations

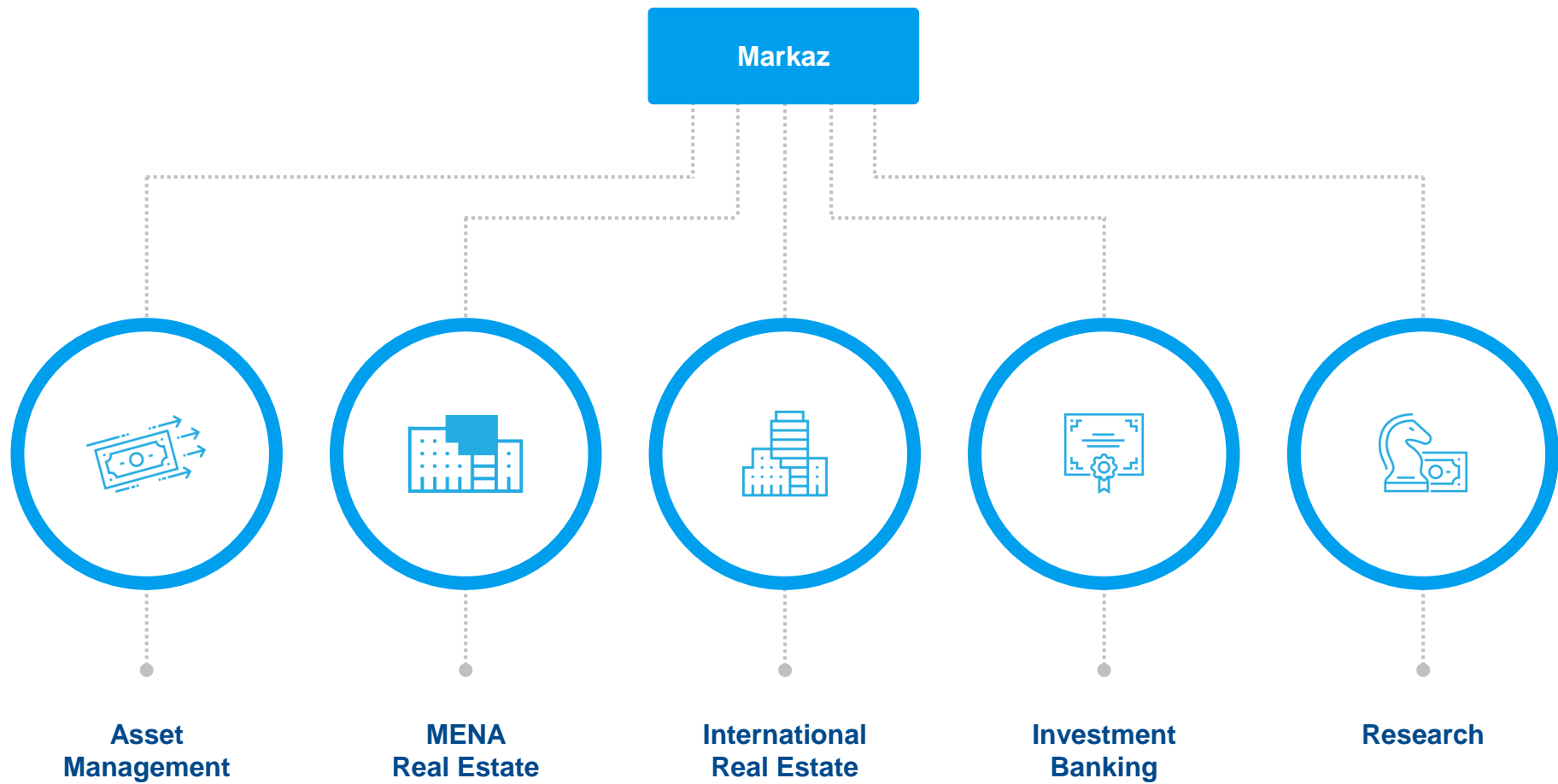


Abdulrazzaq T. Razooqi
Senior Vice President
Investment Banking
(Advisory)



Sadon Al-Sabt
Senior Vice President
International Real estate

Markaz Offerings



Awards



MENA Investment Bank of the Year
2023
Excellence in Real Estate Investment
2023



Best Domestic Private Bank
2023
Best of Investment Research (Middle East)
2023



Best Private Bank
2023
Best Investment Bank
2011, '12, '14, '15, '16, '17, '18, '19, '20, '21, '22
Most Innovative Investment Bank
2016
Best Asset Manager
2015



Best Local Investment Bank in Kuwait
2013, '14, '15, '16, '17, '18, '19, '20, '21, '22
Best Asset Manager
2013, '14, '15, '16, '17, '18, '19, '20, '21, '22
Best Equity House
2019
Most Innovative Financial Institution in Middle East
2018
CSR Award in the Middle East
'20



Kuwait Wealth Manager of the Year
2022
Best MENA Real Estate Asset Manager
2021



Best Wealth Manager in Kuwait
2022



2022 Market Leaders (Digital Solutions, Diversity & Inclusion, CSR, and Investment Banking)
2022



Best Equity Fund in Kuwait - MIDAF
2019
Kuwait Equity, Markaz Muntaz Fund
2010, '16



Best Investment Bank
2013, '14



Markaz Arabian Fund
2010
Markaz Islamic Fund
2008, '10, '11, '12
Kuwait Equity - Markaz Muntaz Fund
2007, '08, '10, '11, '12



Best Fund - Markaz Arabian Fund
2014

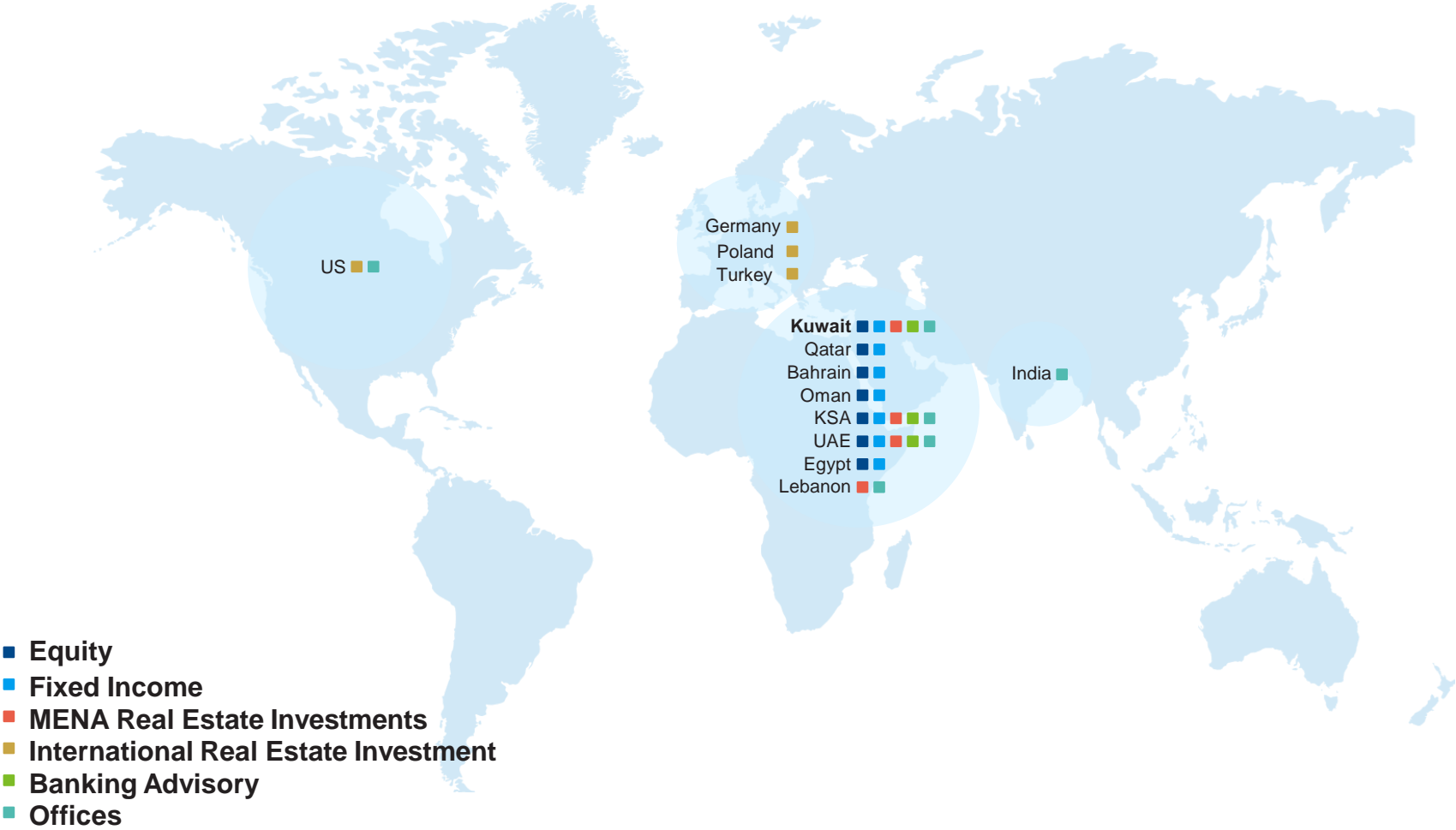


Markaz Islamic Fund
2013



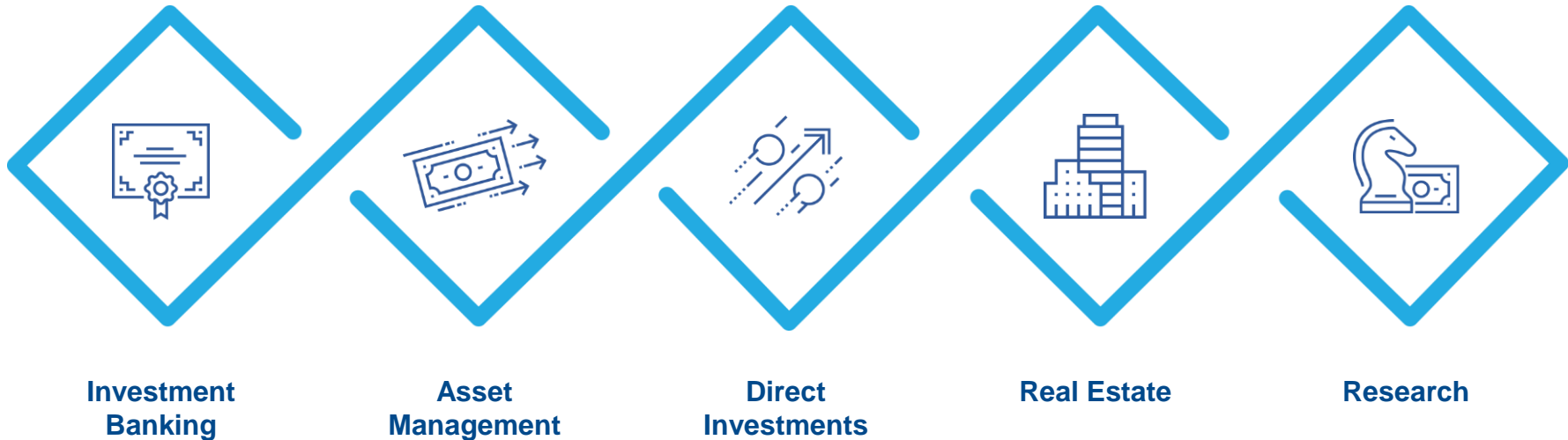
Kuwait Asset Manager of the Year
2019
Research Firm of the Year
2018
Best Equities Manager
2015
Best Asset Manager
2010, '11, '12, '13, '14

Our geographical reach



Who we serve

Since 1974, we have attracted and retained a client base of high net-worth individuals, governments, quasi-government institutions, and investment arms of corporations in the gulf and globally. We continue to serve them through our four main practices: Investment Banking, Asset Management, Real Estate and Research.



Our commitment

To our communities

We believe that by contributing to the success and well-being of our communities, we contribute to our own success in the long-run.

To our shareholders and clients

At Markaz, we strongly believe in leading by example. That's why we apply strict corporate governance and risk management guidelines that are beyond and above the regulatory requirements. Our compliance with prudent investment guidelines, and proper monitoring and management of risk enabled us to survive the current storm and to remain a fundamentally sound institution.



Thank you.



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