



Markaz Corporate Presentation

2022

المركز
MARKAZ

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About Markaz

Established in 1974, Kuwait Financial Centre 'Markaz' is one of the leading asset management and investment banking institutions in the MENA region. Markaz was listed on the Boursa Kuwait in 1997. Since inception, Markaz has attracted and retained a client base of high net worth individuals, governments, quasi-government institutions, and corporations. The Company caters to its client base through the following products and services:



Asset Management

- Equity Mutual Funds
- Fixed Income Mutual Funds
- Real Estate Mutual Funds
- Private Equity Funds
- Portfolio Management
- Market Maker



Real Estate

- Middle East and North Africa
- International



Investment Banking

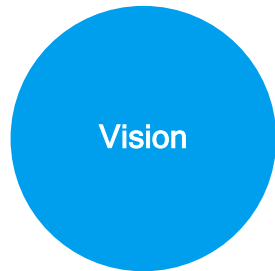
- Mergers and Acquisitions
- Advisory
- Equity and Debt Capital Markets
- Listings
- Restructuring



Research

- Economic and Policy Research
- Consulting Services

Our Vision, Mission and Values



*Your partner in
wealth creation*



*Offer best-in-class
investment opportunities
and tailored solutions.*

Business Principles

Client Focus

- Product offerings customized to the client's needs
- Focus on risk diversification

Innovation

- Focus on quality of returns
- Regularly offering new investment channels

Controls

- Strict investment guidelines and controls
- Ethical dealings and objective reporting across the firm

Board of Directors



Mr. Diraar Y. Alghanim
Chairman



Mr. Faisal AbdulAziz Al-
Jallal
Board Member



Mr. Ayman Abdulatif
Alshaya
Board Member



Mr. Fahad Yaqoub
Al-Jouan
Board Member



Mr. Adel M. Alghannam
Board Member



Mr. Omran Habib Hayat
Board Member



Mr. Fahad Sulaiman
Aldalali
Board Member



Maha Abdulsalam Imad
Board Secretary

Executive Management



Ali H. Khalil
Chief Executive Officer



Bassam N. Al-Othman
Managing Director
MENA Real Estate



Amani I. Al-Omani
Managing Director
MENA Equities



Abdullatif W. Al-Nusif
Managing Director
Wealth Management &
Business Development



Rasha A. Othman
Executive Vice President
Investment Banking
(Fixed Income & Capital Markets)



Maha A. Imad
Executive Vice President
Corporate Affairs



Peter Kelly
Executive Vice President
Human Resources



Alex W. Salamoun
Senior Vice President
Head of Strategic Development

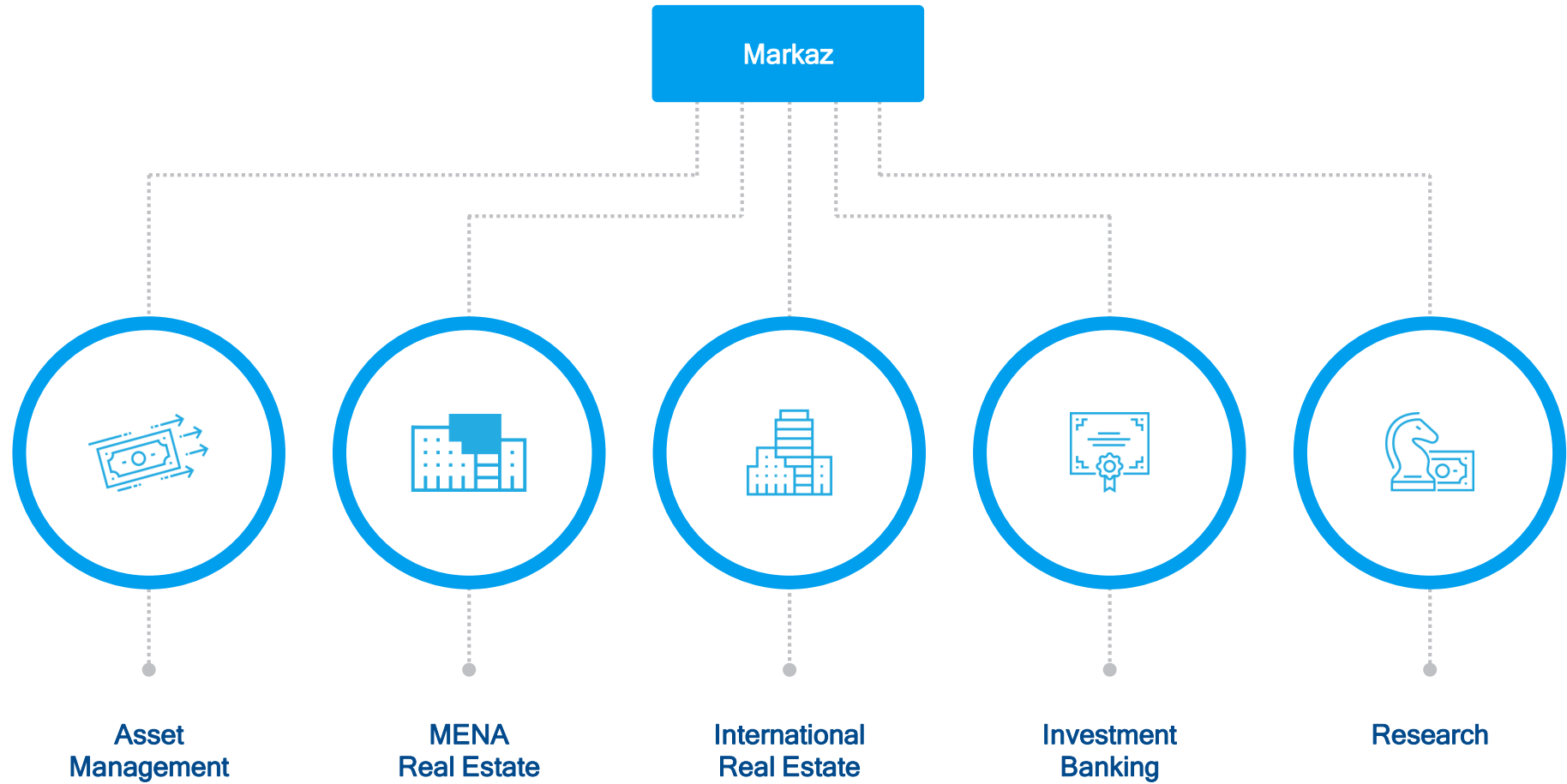


Deena Y. Al-Refai
Senior Vice President
Investor Relations



Raja F. Abrar
Senior Vice President and
Acting Chief Financial Officer

Markaz Offerings



Awards



Best Investment Bank
2011, '12, '14, '15 '16, '17,
'18, '19, '20, '21, '22
**Most Innovative
Investment Bank**
2016
Best Asset Manager
2015



Best Equity House
2019
**Best Local Investment
Bank in Kuwait**
2013, '14, '15, '16, '17, '18, '19, '20,
'21
**Most Innovative Financial
Institution in Middle East**
2018
Best Asset Manager
2013, '14, '15, '16, '17, '18, '19, '20,
'21
CSR Award in the Middle East
'20



**Kuwait Asset Manager
of the Year**
2019
Research Firm of the Year
2018
Best Equities Manager
2015
Best Asset Manager
2010, '11, '12, '13, '14



**Best Equity Fund in
Kuwait - MIDAF**
2019
**Kuwait Equity, Markaz
Mumtaz Fund**
2010, '16



**Best MENA Real Estate
Asset Manager**
2021



**Best Wealth Manager in
Kuwait**
2022



**Best Fund - Markaz
Arabian Fund**
2014



Best Investment Bank
2013, '14

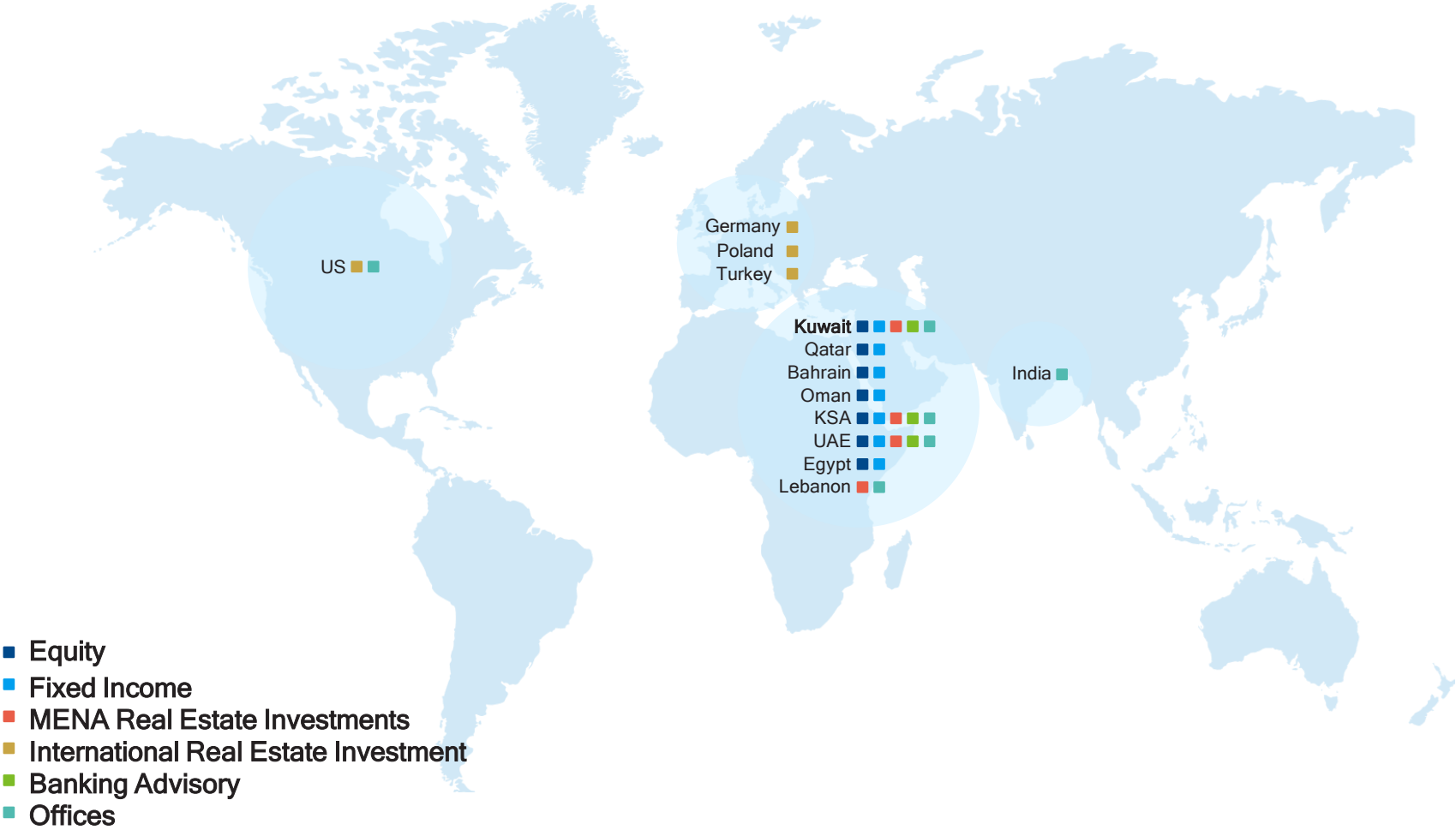


Markaz Arabian Fund
2010
Markaz Islamic Fund
2008, '10, '11, '12
**Kuwait Equity - Markaz
Mumtaz Fund**
2007, '08, '10, '11, '12



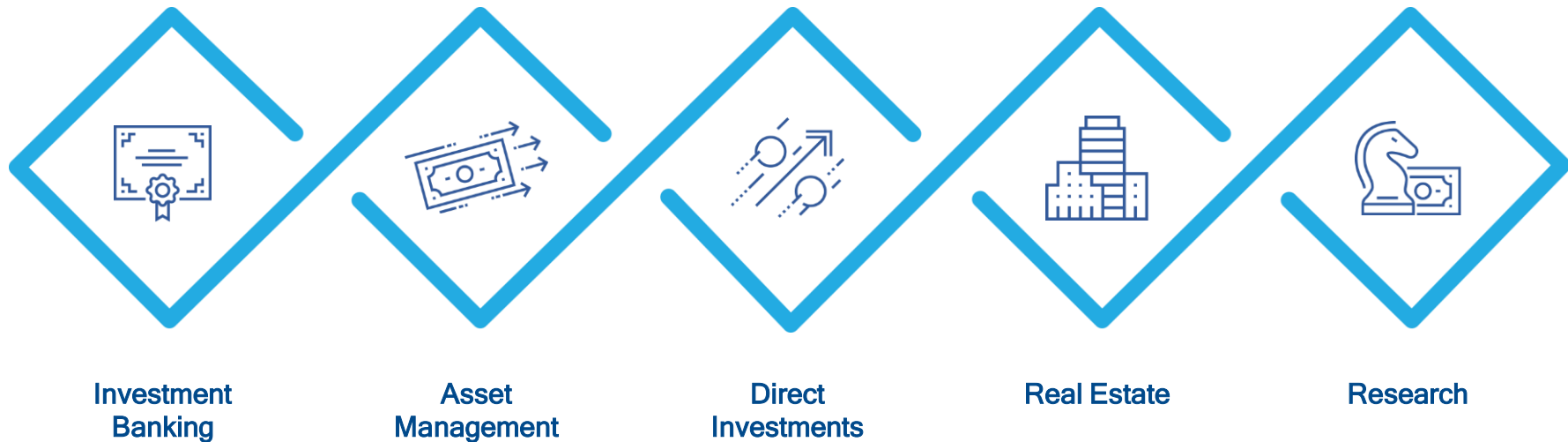
Markaz Islamic Fund
2013

Our geographical reach



Who we serve

Since 1974, we have attracted and retained a client base of high net-worth individuals, governments, quasi-government institutions, and investment arms of corporations in the gulf and globally. We continue to serve them through our four main practices: Investment Banking, Asset Management, Real Estate and Research.



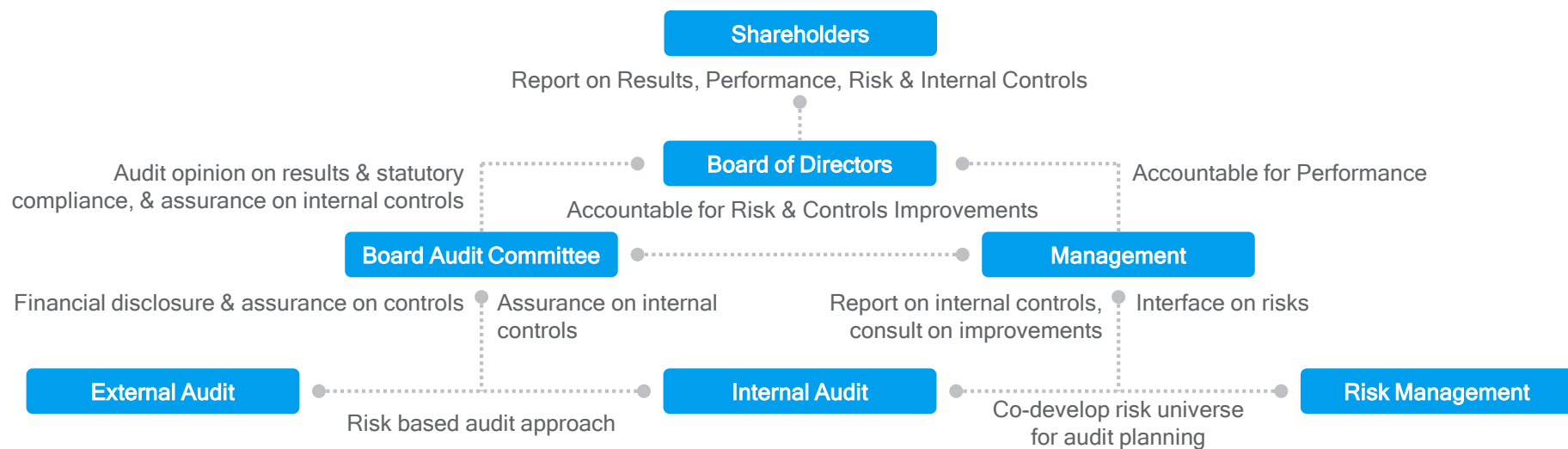
Our commitment

To our communities

We believe that by contributing to the success and well-being of our communities, we contribute to our own success in the long-run.

To our shareholders and clients

At Markaz, we strongly believe in leading by example. That's why we apply strict corporate governance and risk management guidelines that are beyond and above the regulatory requirements. Our compliance with prudent investment guidelines, and proper monitoring and management of risk enabled us to survive the current storm and to remain a fundamentally sound institution.



Thank you.



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